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SPECIALISTS IN CARGO PASSENGER TRAVEL

HAMISH JAMIESON MNZITT

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## A REFERENCE FOR BUSINESS RESULTS LTD

I am pleased that Don & Cheryl have asked me to provide a reference for their company, as it allows me to verbalise what I have been thinking for some time.

As a small business I have always felt that I should have the support and expertise of a major accounting firm – this will provide me with “credibility” and a sense of security that everything will be looked after properly. *How wrong I was*, my previous accounting supplier left me in the dark for 9 months of the year, left me to complete all my own documentation and because they were an International Company, charged like wounded bulls.....

When Don came to my office with the traditional – “I deal with you, shouldn’t you deal with me?” approach I was ready for a change.....

And what a change its been, I now have people looking after my accounts who care!!! They provide me with timely reminders about tax due dates, they complete and file all the required returns, they even get my bank to supply them direct with relevant data.

Then every two months, I receive a well presented, easy to understand set of accounts, that not only tell me what I want to know – the bottom line, but also make some assumptions about probably tax implications for the following year. **AND**, they stay in touch throughout the year, **AND**, at a price that compares very well with the previous suppliers.

Whilst this may be what is expected, it is light years away from what I was receiving from my previous supplier.

I have no hesitation in recommending Business Results.

Signature removed for security reasons

Hamish D Jamieson MNZITT  
Managing Director